



March 28, 2018

To Our Valued Customers

All ceiling grid manufacturers have announced price increases due to the volatility created by the tariffs that the government has implemented on imported steel and aluminum products. There may be longer lead times and possibly availability issues on some products. We are working diligently to assure our customers are informed and planning with your local representatives and managers.

Effective with all shipments on or after April 16, 2018, Allied Interior Products and its affiliates will increase price on all grid products 11% and 7% on all aluminum trim products.

We recognize that you have choices when it comes to suppliers, and as a result, we greatly appreciate your support and loyalty. We will continue to strive to provide the very best products, the very best service and the most knowledgeable staff in the industry while maintaining consistent and competitive pricing.

We appreciate your continued support and thank you for your business.

Sincerely,

Ron Pilla
President
Allied Interior Products